TALENT HOUSE

THE DIFFERENCE BETWEEN GOOD AND GREAT IS THE PEOPLE.

Who We Are

Talent House is a recruiting firm built specifically for venture-backed startups — **from Seed to Series D.** We partner with founders, hiring leaders, and VC-backed teams across major technologies to drive growth.

Founded by Bill McHargue, **a 20-year startup veteran and former VP of Sales for several startups,** Talent House was built from the inside out. Bill has lived the hiring challenges that fast-growing companies face — the urgency, the equity conversations, the pressure to close the right person before a competitor does. That experience shapes how we work.

Team

Our team brings over **10 years of hands-on experience in technical and GTM recruiting, sales,** and talent sourcing — built specifically for the pace of venture-backed startups. We maintain a bench of recruiter-ready specialists across engineering and go-to-market, so we can mobilize quickly when your hiring needs scale.

Where We Focus

AI/ML, Robotics, Autonomous Systems, and high-growth SaaS teams

How We Work

Embedded Recruiters — on-demand, plug in instantly to your team without the overhead

Contingent & Retained — pay only when you hire **or** dedicated search for leadership

Why Talent House

10+ years supporting VC-backed startups

GTM + Tech dual specialists

450 + roles filled for startups

Embedded & Contingent flexible model

Engineering Roles

ML Engineers
ML Platform / Infra Engineers
Perception & Computer Vision
Engineers Backend / Distributed
Systems Engineers
Full-Stack / Product Engineers
DevOps / SRE Engineers
Data Engineers
Simulation Engineers
& more

Go-To-Market Roles

SDRs / BDRs / Account Executive
Solutions Consultants
Forward Deployed Engineers
Customer Success Managers
Marketing, Product Marketing,
Product Management
RevOps
CRO / VP Sales / VP Marketing
& more