

## Who We Are

Talent House is a recruiting firm built specifically for venture-backed startups — **from Seed to Series D**. We partner with founders, hiring leaders, and VC-backed teams across major technologies to drive growth.

Founded by Bill McHargue, **a 20-year startup veteran and former VP of Sales for several startups**, Talent House was built from the inside out. Bill has lived the hiring challenges that fast-growing companies face — the urgency, the equity conversations, the pressure to close the right person before a competitor does. That experience shapes how we work.

## Team

Our team brings over **10 years of hands-on experience in technical and GTM recruiting, sales, and talent sourcing** — built specifically for the pace of venture-backed startups. We maintain a bench of recruiter-ready specialists across engineering and go-to-market, so we can mobilize quickly when your hiring needs scale.

## Where We Focus

AI/ML, Robotics, Autonomous Systems, and high-growth SaaS teams

## How We Work

### Embedded Recruiters

on-demand, plug in instantly to your team without the overhead

### Contingent & Retained

pay only when you hire **or** dedicated search for leadership

## Why Talent House

**10+**

years supporting VC-backed startups

**GTM + Tech**

dual specialists

**450 +**

roles filled for startups

**Embedded & Contingent**

flexible model

### Engineering Roles

ML Engineers  
ML Platform / Infra Engineers  
Perception & Computer Vision  
Engineers Backend / Distributed Systems Engineers  
Full-Stack / Product Engineers  
DevOps / SRE Engineers  
Data Engineers  
Simulation Engineers  
& more

### Go-To-Market Roles

SDRs / BDRs / Account Executive  
Solutions Consultants  
Forward Deployed Engineers  
Customer Success Managers  
Marketing & RevOps  
CRO / VP Sales / VP Marketing  
& more